

21 Indispensable Qualities Of A Leader

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Leadership is more than just holding a title; it's about inspiring and guiding others towards a shared vision. Effective leaders possess a unique blend of qualities that empower their teams and drive positive outcomes. This article delves into 21 crucial characteristics essential for successful leadership in any context.

Understanding the Essence of Leadership

Leadership is a multifaceted concept, encompassing a range of skills and attributes. It's not about wielding power, but about empowering others to achieve their full potential. Effective leaders foster collaboration, build trust, and motivate their teams to excel. Ultimately, they create a positive and productive environment where everyone feels valued and inspired.

Core Character Traits for Outstanding Leaders

Integrity: Honesty and ethical conduct are paramount. Leaders who act with integrity inspire trust and respect. They consistently uphold values and principles, even under pressure.

Visionary Thinking: Leaders need to see beyond the present. They possess the ability to articulate a compelling vision and inspire others to pursue it.

Resilience: The road to success is rarely smooth. Leaders need to bounce back from setbacks, learn from mistakes, and maintain a positive outlook.

Accountability: Taking responsibility for actions, both successes and failures, is vital. Leaders who embrace accountability foster a culture of responsibility within their teams.

Communication Skills: Leaders must be able to effectively communicate their vision, expectations, and feedback. Clear and concise communication is crucial for team cohesion and productivity.

Essential Interpersonal and Social Skills

Empathy: Understanding and sharing the feelings of others is essential for effective leadership. Empathetic leaders create a supportive environment where team members feel heard and understood.

Active Listening: Truly listening to others is a powerful tool. Leaders who actively listen

gather valuable insights and build stronger relationships.

Delegation: Trusting and empowering others to handle tasks fosters growth and development. Effective delegation improves efficiency and distributes workload.

Collaboration: Leaders facilitate teamwork by promoting cooperation and collaboration. They recognize the value of diverse perspectives and encourage mutual support.

Conflict Resolution: Disagreements are inevitable. Leaders must be able to address conflict constructively and fairly.

Strategic Thinking and Decision Making

Strategic Thinking: Leaders need a long-term perspective. They assess situations, anticipate challenges, and develop strategies to overcome obstacles.

Decisiveness: Leaders must be able to make timely and effective decisions. This involves weighing options, considering risks, and acting with confidence.

Problem Solving: Leaders are equipped to identify and solve problems creatively and effectively.

Adaptability: Leaders must be flexible and responsive to changing circumstances. They adapt their strategies and approaches to suit new situations.

Innovation: Leaders encourage creativity and innovation within their teams. They foster an environment where new ideas are welcomed and explored.

Motivational and Inspirational Leadership

Motivation: Leaders understand how to motivate others and inspire them to achieve their best.

Inspiration: Leaders possess the power to enthuse and motivate their team to achieve something great. They set a compelling vision and actively inspire others to contribute.

Mentorship: Leaders nurture the growth of others through guidance and support. They act as role models and provide valuable mentorship.

Fairness: Treating all team members fairly and impartially builds trust and encourages respect.

Growth and Self-Awareness

Learning Agility: Leaders recognize the importance of continuous learning and development. They adapt their approach to new information and experiences.

Self-Awareness: Understanding one's own strengths and weaknesses is essential for effective leadership.

Humility: Leaders who recognize their limitations and appreciate the contributions of others are more effective. They can openly solicit feedback and learn from their team.

Key Takeaways

Effective leadership is a journey of continuous learning and development. The 21 qualities outlined above are not achieved overnight. By focusing on developing these attributes, individuals can enhance their leadership skills and create a positive impact on their teams and organizations.

Frequently Asked Questions

1. How can I improve my communication skills as a leader? Practice active listening, clear articulation, and tailoring communication styles to different audiences.
2. What's the best way to foster a culture of innovation within my team? Encourage experimentation, provide resources for creative thinking, and celebrate innovative ideas.
3. How do I handle difficult conversations with team members constructively? Focus on understanding the issue from their perspective, articulate your concerns clearly and directly, and focus on solutions.
4. What role does delegation play in effective leadership? Delegation allows for skill development within the team, improves efficiency, and enables the leader to focus on higher-level tasks.
5. How can I build resilience as a leader? Develop coping mechanisms for stress, learn from setbacks, prioritize self-care, and foster strong support networks.

21 Indispensable Qualities of a Leader: Driving Success in the Modern Industry

The modern business landscape is characterized by rapid change, fierce competition, and a globalized workforce. Effective leadership is no longer a luxury; it's a necessity. Leaders are the architects of organizational success, shaping culture, driving innovation, and motivating teams to achieve ambitious goals. This article explores the 21 indispensable qualities of a leader, examining their practical application in today's industry and highlighting their critical

role in navigating complexities.

Leadership is not a title; it's a set of behaviors and attributes that inspire and motivate individuals to achieve shared objectives. These qualities are the cornerstones of successful organizations, fostering innovation, building trust, and ultimately, driving profitability. While the specific qualities may vary slightly depending on the industry and role, certain core traits consistently underpin effective leadership. This article delves into 21 such qualities, illustrating their relevance in diverse sectors and providing insights into their practical application.

The 21 Indispensable Qualities

While the exact list might differ based on the specific context, the core qualities remain consistent across industries. These qualities often manifest as a blend of cognitive skills, interpersonal abilities, and emotional intelligence. The 21 qualities, categorized for clarity, include:

Strategic Thinking: Developing long-term visions, assessing risks, and adapting to changing environments.

Decision-Making: Making informed choices under pressure, evaluating options, and taking calculated risks.

Communication: Articulating ideas clearly, actively listening, and fostering open dialogue.

Integrity: Maintaining honesty, ethical conduct, and transparency in all actions.

Accountability: Taking responsibility for successes and failures, admitting mistakes, and driving corrective actions.

Delegation: Empowering team members by assigning tasks appropriately and building their skills.

Motivation: Inspiring and motivating teams to achieve their full potential.

Empathy: Understanding and sharing the feelings of others, fostering a supportive environment.

Problem-Solving: Analyzing complex issues, generating creative solutions, and implementing strategies.

Resilience: Bouncing back from setbacks, maintaining composure under pressure, and learning from mistakes.

Adaptability: Adjusting to change, embracing new technologies, and cultivating a growth mindset.

Visionary Thinking: Articulating a clear future direction and inspiring others to achieve it.

Innovation: Encouraging creative solutions and fostering a culture of experimentation.

Collaboration: Building strong relationships, working effectively with diverse teams, and fostering teamwork.

Influence: Persuading and motivating others to adopt new ideas and initiatives.

Emotional Intelligence: Understanding and managing one's own emotions and the emotions of others.

Mentorship: Guiding and developing others' talents and skills.

Time Management: Prioritizing tasks, effectively allocating time, and achieving goals efficiently.

Confidence: Projecting self-assurance, inspiring trust, and motivating others.

Growth Mindset: Embracing challenges, learning from failures, and continuously improving.

Positive Attitude: Maintaining optimism, fostering a positive work environment, and promoting enthusiasm.

Advantages of Fostering These Qualities

Increased Employee Engagement and Retention: Leaders who exemplify these qualities tend to foster a more positive and supportive work environment, improving employee morale and loyalty. (Studies show a direct correlation between leadership qualities and employee satisfaction leading to reduced turnover.)

Improved Performance and Productivity: Clear communication, strategic thinking, and effective delegation lead to better task completion and streamlined workflows.

Enhanced Innovation and Creativity: A culture of trust and empowerment encourages risk-taking and creativity, leading to innovative solutions.

Stronger Organizational Culture: These qualities build trust, transparency, and a sense of shared purpose within the organization, contributing to a cohesive and supportive environment.

Greater Adaptability and Resilience: Leaders embodying these qualities can better navigate challenges and uncertainties in today's dynamic market.

Related Considerations and Challenges

Balancing Individual Traits with Situational Needs: While these qualities are universally beneficial, their application may need adjustment based on specific circumstances and organizational context. The best leader adapts their approach according to the situation and the needs of the team.

Developing and Cultivating Leadership Qualities: Continuous development and learning are crucial for leaders to maintain these qualities and stay relevant in a dynamic environment. Formal training programs, mentorship opportunities, and self-reflection are

essential.

Case Studies and Statistics

Google's Project Aristotle: This research project identified several key team dynamics (psychological safety, dependability, structure and clarity, meaningful work) that drive exceptional team performance. These elements align strongly with the qualities discussed above.

Statistic: According to a study by Gallup, companies with strong leadership have a 22% higher profitability. (Include a graph illustrating the correlation between leadership strength and profitability.)

Conclusion

Effective leadership is not simply about possessing titles or holding positions of power; it's about consistently demonstrating a set of valuable qualities that build trust, motivate teams, and drive organizational success. The 21 qualities discussed—from strategic thinking to empathy and accountability—form the bedrock of exceptional leadership in today's complex business world. By nurturing and developing these qualities, individuals and organizations can unlock their full potential and thrive in the face of any challenge.

Advanced FAQs

1. How can leaders effectively balance the demands of different generations in the workplace?
2. What role does emotional intelligence play in navigating ethical dilemmas in leadership?
3. How can leaders foster a culture of continuous learning and development within their teams?
4. What are the most effective strategies for addressing and mitigating workplace conflicts?
5. How can leaders utilize technology and data analytics to enhance decision-making and problem-solving?

This article provides a foundational understanding of the crucial elements of leadership. Further exploration of specific qualities and practical applications will yield valuable insights for both aspiring and established leaders.

1. Understanding the eBook 21 Indispensable Qualities Of A Leader
 - The Rise of Digital Reading 21 Indispensable Qualities Of A Leader
 - Advantages of eBooks Over Traditional Books
2. Identifying 21 Indispensable Qualities Of A Leader

- Exploring Different Genres
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 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
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 - Managing Screen Time
 11. Cultivating a Reading Routine eBook Platforms
 - Setting Reading Goals eBook Platforms

- Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of 21 Indispensable Qualities Of A Leader
 - Fact-Checking eBook Content of 21 Indispensable Qualities Of A Leader
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
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1999-12-14 Leadership is developed daily, not overnight. This law, taken from The

Twenty One Irrefutable Laws of Leadership is the first of the series to be placed into an individual study. Take each opportunity as it comes along and find the answer in a way only strong leaders would do it...by processing it. John explains how and why Champions don't become champions in the ring...they are merely recognized there. Leadership is developed daily not overnight. This law taken from The Twenty One Irrefutable Laws of Leadership is the first of the series to be placed into an individual study.

2005-08-20 Developing the Leader Within You is Dr. Maxwell's first and most enduring leadership book, having sold more than one million copies. In this Christian Leaders Series edition of this Maxwell classic, you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years. These same principles and practices are available for everyday leaders in every walk of life. It is a lofty calling to lead a group—a family, a church, a nonprofit, a business—and the timeless principles in this book will bring positive change in your life and in the lives of those around you. You will learn: The True Definition of Leader. "Leadership is influence. That's it. Nothing more; nothing less." The Traits of Leadership. "Leadership is not an exclusive club for those who were 'born with it.' The traits that are the raw materials of leadership can be acquired. Link them up with desire, and nothing can keep you from becoming a

leader." The Difference Between Management and Leadership. "Making sure the work is done by others is the accomplishment of a manager. Inspiring others to do better work is the accomplishment of a leader." God has called every believer to influence others, to be salt and light. Developing the Leader Within You will equip you to improve your leadership and inspire others. In this Christian Leaders Series edition of this Maxwell classic you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years.

2007-09-16 Leaders are always looking for an edge. That often sends many of them looking for the next big thing. Although leadership approaches and trendy management fads come and go, what remains the same? The qualities of a leader. Internationally-recognized leadership expert, speaker, and author John C. Maxwell touches on the process of developing the art of leadership by giving the reader practical tools and insights into developing the qualities found in great leaders. As the authority on leadership today, Maxwell shares his innovative yet timeless principles on how to effectively lead others has impacted the lives of thousands of business leaders. In The 21 Indispensable Qualities of a Leader, Maxwell expands on the qualities every leader needs to be successful such as: Character – be a piece of the rock Charisma – the first impression can seal the

deal Communication – without it, you travel alone Commitment – it separates doers from dreamers Competence – if you build it, they will come Everything rises and falls on leadership, and leadership truly develops from the inside out. If you can become the leader you ought to be on the inside, you will become the leader you want to be on the outside. The 21 Indispensable Qualities of a Leader will show you that when you develop these qualities, people will want to follow you. When that happens, you'll be able to tackle anything in the world. skills is absolutely essential to effective leadership The leader must be able to share knowledge and ideas to transmit a sense of urgency and enthusiasm to others If a leader can't get a message across clearly and motivate others

2016-04-25 In his classic book, *The Five Dysfunctions of a Team*, Patrick Lencioni laid out a groundbreaking approach for tackling the perilous group behaviors that destroy teamwork. Here he turns his focus to the individual, revealing the three indispensable virtues of an ideal team player. In *The Ideal Team Player*, Lencioni tells the story of Jeff Shanley, a leader desperate to save his uncle's company by restoring its cultural commitment to teamwork. Jeff must crack the code on the virtues that real team players possess, and then build a culture of hiring and development around those virtues. Beyond the fable, Lencioni presents a practical framework and actionable tools for identifying, hiring, and developing ideal team players. Whether you're a leader trying

to create a culture around teamwork, a staffing professional looking to hire real team players, or a team player wanting to improve yourself, this book will prove to be as useful as it is compelling. Praise for *The Ideal Team Player* No business author alive today packs more wisdom per page than Patrick Lencioni This book is elegant in its simplicity and will radically alter what it means to be a true team player

2017

1998 John Maxwell reveals the leadership insights he has learned during the thirty-plus years of leadership successes he has had in business, politics, sports, religion, and military conflict. John Maxwell reveals the leadership insights he has learned during the thirty plus years of leadership successes he has had in business politics sports religion and military conflict

2007-06-01 Seminary president Jeff Iorg believes that character, and character development, are essential foundations for effective leaders. In *The Character of Leadership*, he writes about how God ever shapes character in the life of every leader, and in relation, how continual spiritual formation is a process to which every good leader must pay close attention. Iorg puts insightful chapter-long emphasis on nine important character-shaping qualities that help readers in "becoming the leader God intends me to be rather than doing the leading God intends me to do." The nine qualities are: Integrity, Security, Purity, Humility, Servanthood, Wisdom, Discipline,

Courage, and Passion. Endorsements: Rick Warren, author of *The Purpose-Driven Life* Jeff Iorg defines lasting leadership as character, not capacity or competency. The making of a great leader is built on what God intends you to be rather than doing the leading God intends for you to do. His purpose is first and foremost to shape you into the image of Jesus, the greatest leader of all time. James T. Draper, Jr., president emeritus, Lifeway Christian Resources An enormous contribution to the critical area of ministry and leadership. A must read for every ministry that strives for excellence. I recommend it without reservation. J. Robert White, executive director, Georgia Baptist Convention Iorg is imminently qualified to write this volume on leadership . . . the chapters on integrity and purity are very much needed in our times and worth the investment of your time. J Robert White executive director Georgia Baptist Convention Iorg is imminently qualified to write this volume on leadership the chapters on integrity and purity are very much needed in our times and worth the investment of your

2007-04-10 Bundle of leadership books authored by John C. Maxwell. Includes * 21 Irrefutable Laws * Developing the Leader Within You * 17 Indisputable Laws of Teamwork Bundle of leadership books authored by John C Maxwell Includes 21 Irrefutable Laws Developing the Leader Within You 17 Indisputable Laws of Teamwork

2019-03-19 Learn leadership qualities from the greatest book ever written, and become a leader that people want to follow. Where do you turn to learn leadership? Business experts? Management consultants? Theoreticians? The world of politics? Why not learn from the Bible—the original leadership book! In this study, John digs deep into the Bible to teach twenty-one indispensable qualities found in the men and women who led God’s people God’s way. These essential traits will help you to lead with integrity in every area of your life. In twenty-one lessons, John guides you to develop the core qualities all good leaders exhibit. Each lesson includes: THE QUALITY DEFINED: a brief description and introduction to the Quality CASE STUDIES: three biblical studies—including leaders such as Joshua, David, Ruth, Nathan, Esther, Elijah, Stephen, John, Titus, and Jesus—that reveal and illustrate the Quality STUDY QUESTIONS: reflection and application questions to help you dig into the stories of the men and women in Scripture and learn from them LEADERSHIP INSIGHT AND REFLECTION: questions to help you assess and improve your own leadership skills TAKING ACTION: practical takeaways and direction to help you incorporate the quality from each lesson into your daily life GROUP DISCUSSION QUESTIONS: questions to help you learn and process the Bible study material with other like-minded people who want to grow in leadership Leadership is for everyone, because every person who accepts Christ is

called to influence others. And the good news is that everyone can develop the leadership qualities exemplified by the men and women of the Bible. This workbook has been designed to enhance readers' experience of working through John Maxwell's leadership materials and is intended both for individual use and for small groups. This workbook has been designed to enhance readers experience of working through John Maxwells leadership materials and is intended both for individual use and for small groups

2015-10-06 John C. Maxwell, #1 New York Times bestselling author, helps readers take the first steps to living a life that matters in Intentional Living. We all have a longing to be significant. We want to make a contribution, to be a part of something noble and purposeful. But many people wrongly believe significance is unattainable. They worry that it's too big for them to achieve. That they have to have an amazing idea, be a certain age, have a lot of money, or be powerful or famous to make a real difference. The good news is that none of those things is necessary for you to achieve significance and create a lasting legacy. The only thing you need to achieve significance is to be intentional. And to do that, all you need to do is start. You can't make an impact sitting still and doing nothing. Every major accomplishment that's ever been achieved started with a first step. Sometimes it's hard; other times it's easy, but no matter what, you have to do it if you want to get anywhere

in life. In Intentional Living, John Maxwell will help you take that first step, and the ones that follow, on your personal path through a life that matters. In Intentional Living John Maxwell will help you take that first step and the ones that follow on your personal path through a life that matters

2009

2007 Best-selling author and leadership expert John Maxwell shows that setting aside twenty-one minutes every day to consider critical issues will make any leader more effective. Best selling author and leadership expert John Maxwell shows that setting aside twenty one minutes every day to consider critical issues will make any leader more effective

2014-10-07 A #1 New York Times bestselling author and leadership expert answers questions from his readers about what it takes to be in charge and make a difference. John Maxwell, America's #1 leadership authority, has mastered the art of asking questions, using them to learn and grow, connect with people, challenge himself, improve his team, and develop better ideas. Questions have literally changed Maxwell's life. In GOOD LEADERS ASK GREAT QUESTIONS, he shows how they can change yours, teaching why questions are so important, what questions you should ask yourself as a leader, and what questions you should be asking your team. Maxwell also opened the floodgates and invited people from around the world to ask him any leadership question. He answers seventy of

them--the best of the best--including . . . What are the top skills required to lead people through difficult times? How do I get started in leadership? How do I motivate an unmotivated person? How can I succeed working under poor leadership? When is the right time for a successful leader to move on to a new position? How do you move people into your inner circle? No matter whether you are a seasoned leader at the top of your game or a newcomer wanting to take the first steps into leadership, this book will change the way you look at questions and improve your leadership life. No matter whether you are a seasoned leader at the top of your game or a newcomer wanting to take the first steps into leadership this book will change the way you look at questions and improve your leadership life

2015-09-01 Now available in trade paperback, #1 New York Times bestselling author John C. Maxwell teaches readers how to turn every loss into a learning experience. John Maxwell believes that any setback, whether professional or personal, can be turned into a step forward when you possess the right tools to turn a loss into a gain. Drawing on nearly fifty years of leadership experience, Dr. Maxwell provides a roadmap for winning by examining the eleven elements that constitute the DNA of learners who succeed in the face of problems, failure, and losses. Learning is not easy during down times, it takes discipline to do the right thing when something goes wrong. As John Maxwell often points out, experience isn't the

best teacher--evaluated experience is. Now available in trade paperback 1 New York Times bestselling author John C Maxwell teaches readers how to turn every loss into a learning experience

2012-10-02 In this inspiring guide to successful leadership, New York Times bestselling author John C. Maxwell shares his tried and true principles for maximum personal growth. Are there tried and true principles that are always certain to help a person grow? John Maxwell says the answer is yes. He has been passionate about personal development for over fifty years, and for the first time, he teaches everything he has gleaned about what it takes to reach our potential. In the way that only he can communicate, John teaches . . . The Law of the Mirror: You Must See Value in Yourself to Add Value to Yourself The Law of Awareness: You Must Know Yourself to Grow Yourself The Law of Modeling: It's Hard to Improve When You Have No One But Yourself to Follow The Law of the Rubber Band: Growth Stops When You Lose the Tension Between Where You are and Where You Could Be The Law of Contribution: Developing Yourself Enables You to Develop Others This third book in John Maxwell's Laws series (following the 2-million seller The 21 Irrefutable Laws of Leadership and The 17 Indisputable Laws of Teamwork) will help you become a lifelong learner whose potential keeps increasing and never gets used up. In this inspiring guide to successful leadership New York Times bestselling author John C Maxwell shares his

tried and true principles for maximum personal growth

2021-01-05 “The best leaders bring all of the resources in their world into play to accomplish something great.” John Maxwell Influential author and teacher John C. Maxwell travels around the world to meet with people of all backgrounds, helping them discover their God-given purpose. John’s timeless leadership principles equip and empower people—from Fortune 500 companies to community leaders—to do remarkable things and lead significant and fulfilled lives. Now you can gain from John’s wisdom and guidance with this collection of some of his most impactful quotes. Whether you are called to lead or you’re simply seeking God’s direction for your life, you will benefit from his valuable insights on... Taking Action: “In the beginning, you just need to get moving. Try different things. It’s much easier to start doing something right if you’ve already started doing something. Dreaming Big: “Dreams are valuable commodities. They propel us forward. They give us energy. They make us enthusiastic. Everyone ought to have a dream.” Investing in Others: “One of the ironies of leadership is that you become a better leader by sharing whatever power you have, not by saving it all for yourself. You’re meant to be a river, not a reservoir. If you use your power to empower others, your leadership will extend far beyond your grasp.” Let John’s words inspire you to make a difference in your home, your workplace, and your world. Now you can gain

from John’s wisdom and guidance with this collection of some of his most impactful quotes

2021-07-13 Challenging times will come, but great leaders know how to lead their teams and emerge even stronger—prepare yourself now using this helpful guide to personal and professional success. Great leaderships will face challenges. Markets will collapse; pandemics will come; people will always provide new and interesting ways to make things difficult. But leaders must achieve results and build a team that produces, even when you are faced with difficult circumstances. This all-new book from John Maxwell, created using content from several of his previous bestselling titles, is the ultimate guide to helping your team survive and even thrive when the unexpected happens. Maxwell helps leaders identify their team’s main challenges, take stock of their liabilities, understand what they can control, and use challenges as opportunities to rethink the way they do things. He ultimately gives leaders the tools to grow their teams in the midst of difficult times. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell reassures leaders that they can still lead well and help people develop the skills they need to become great leaders, even when times are tough. This all new book from John Maxwell created using content from several of his previous bestselling titles is the ultimate guide to helping your team survive and even

thrive when the unexpected happens

1999 The 21 Indispensable Qualities of a Leader gets straight to the heart of leadership issues. Maxwell once again touches on the process of developing the art of leadership by giving the reader practical tools and insights into developing the qualities found in great leaders. - Kenneth Blanchard, Coauthor of The One Minute Manager® Dr. John Maxwell is the authority on leadership today. His innovative yet timeless principles on how to effectively lead others have personally impacted my life and my business. This is a must-read for any organization that wants to succeed in the new millennium. -Peter Lowe, President of Peter Lowe International and Peter Lowe's SUCCESS Seminars My dear friend John Maxwell has proven his ability to lead leaders. I anticipate learning even more from his new book. -Max Lucado, Author of Just Like Jesus This is a must read for any organization that wants to succeed in the new millennium Peter Lowe President of Peter Lowe International and Peter Lowes SUCCESS Seminars My dear friend John Maxwell has proven his ability to lead leaders

2008-10-12 Bestselling author John C. Maxwell shows you how the Golden Rule works everywhere, and how, especially in business, it brings amazing dividends. There's no such thing as business ethics. How can that be? Because a single standard applies to both your business and personal life-and it's one we all know and trust: the Golden Rule. Now bestselling author John C.

Maxwell shows you how this revered ideal works everywhere, and how, especially in business, it brings amazing dividends. This book offers: * Stories from history, business, government, and sports that illustrate how talented leaders invoked this timeless principle * Examples of difficult business decisions-layoffs, evaluations, billing clients, expansion-and how the Golden Rule applies to each * The five most common reasons people compromise their ethics-and how you can prevail over such moral obstacles * How applying the Golden Rule to business builds morale, increases productivity, encourages teamwork, lowers employee turnover, and keeps clients coming back. John C. Maxwell not only reveals the many ways the Golden Rule creates the perfect environment for business success, but does it with great wisdom, warmth, and humor. Backed by flawless research and the ideas of history's best thinkers, this engaging book brilliantly demonstrates how doing the right thing fosters a winning situation for all, with positive results for employees, clients, investors, and even your own state of mind. Business runs much more smoothly, profits increase, and you know that you've set the groundwork for years of future prosperity...and it's all thanks to the tried-and-true Golden Rule. This book offers Stories from history business government and sports that illustrate how talented leaders invoked this timeless principle Examples of difficult business decisions layoffs evaluations billing clients expansion

and

2001 A study of in character and
courage. A study of in character and courage